



EXPORT SALES CO-ORDINATOR



AMG group Ltd, one of the UK's most successful companies within the Outdoor Leisure sector, is seeking to appoint a high calibre individual to a newly created position which has arisen due to the significant growth experienced by the company during the past 3 years.

- Location** - Port Glasgow, Scotland (Head Office)
- Package** - A remuneration package that rewards results, inclusive of a Contributory GPPP, Personal Bonus Scheme & Benefits.

Reporting to the Sales Director, the Export Sales Co-ordinator will be required to:

- Maximise sales and profitability of the company's brands, within an existing account portfolio and through identifying new prospective customers throughout Europe, in line with the company's distribution strategy.
- Continue and improve the service to the existing client base.
- Develop and review a strategic plan, clearly reflecting business requirements.
- Provide monthly reports on area's economic conditions and sales performance.
- Maximise Sell-through opportunity and Brand(s) positioning in each distinctive market place, through persuasive negotiation and strong customer relationship management.
- Manage Sales Promotional budget.
- Travel to Europe, a minimum of 15 times per annum.
- Be a contributing member of the Sales Force, to the benefit of all Stakeholders.

NB Written and verbal fluency in a second European language is highly desirable.

This opportunity will appeal to ambitious, resourceful self-starters, who shall be able to demonstrate a proven track record of delivery in sales, preferably from within this sector, be an excellent presenter, skilled negotiator and strategic planner.

Your personal attributes will include superior communication skills, social skills, credibility & influencing power and strong IT skills within Microsoft Office Suite (Excel, Word & Powerpoint applications).

If you think that you can rise to the challenges of this role, then please send your CV and a supporting letter, inclusive of current remuneration and quoting reference BAM/AMGW 05'10, to:

Bernard A McGown, HR & Operations Director, AMG Group Ltd, Kelburn Business Park, Port Glasgow, Renfrewshire, PA14 6TD.

E-Mail: hr@amg-group.co.uk

CLOSING DATE FOR APPLICATIONS: 25th JUNE 2010
INTERVIEW DATES: 12th & 13th JULY 2010
STRICTLY NO AGENCIES